# Virginia's Optometrist Workforce: 2016

Healthcare Workforce Data Center

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1,257 Optometrists voluntarily participated in this survey. Without their efforts the work of the center would not be possible. The Department of Health Professions, the Healthcare Workforce Data Center, and the Board of Optometry express our sincerest appreciation for your ongoing cooperation.

# Thank You!

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# The Optometrist Workforce: At a Glance:

The WorkforceLicensees:1,548Virginia's Workforce:1,151

977

Survey Response Rate

All Licensees: 81% Renewing Practitioners: 87%

**Demographics** 

FTEs:

% Female: 51%
Diversity Index: 46%
Median Age: 47

Background

Rural Childhood: 23% HS Degree in VA: 30% UG Degree in VA: 28%

**Residency Program** 

Primary Eye Care: 6% Ocular Disease: 6%

**Finances** 

Median Inc.: \$110k-\$120k Health Benefits: 50% Under 40 w/ Ed debt: 85% **Current Employment** 

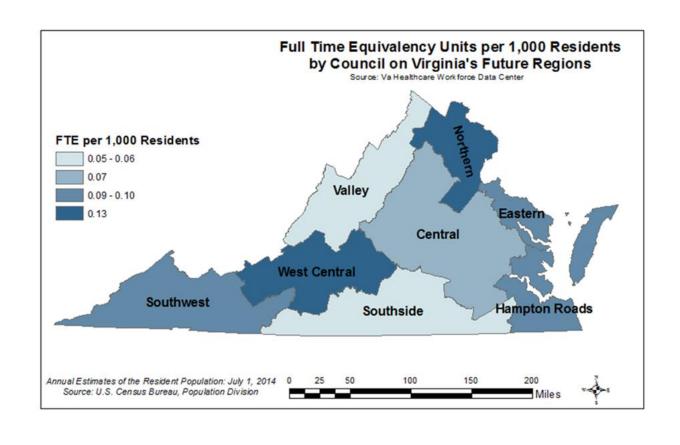
Employed in Prof.: 97% Hold 1 Full-time Job: 68% Satisfied?: 96%

**Job Turnover** 

Switched Jobs in 2016: 6% Employed over 2 yrs: 73%

**Primary Roles** 

Patient Care: 92% Administration: 2%



1,257 optometrists voluntarily took part in the 2016 Optometrist Workforce Survey. The Virginia Department of Health Professions' Healthcare Workforce Data Center (HWDC) administers the survey during the license renewal process, which takes place every December. These survey respondents represent 81% of the 1,548 optometrists who are licensed in the state and 87% of renewing practitioners.

The HWDC estimates that 1,151 optometrists participated in Virginia's workforce during the survey period, which is defined as those who worked at least a portion of the year in the state or who live in the state and intend to return to work in the profession at some point in the future. Virginia's optometrist workforce provided 977 "full-time equivalency units" during the survey time period, which the HWDC defines simply as working 2,000 hours a year (or 40 hours per week for 50 weeks with 2 weeks off).

51% of all optometrists are female, including nearly three-quarters of those optometrists who are under the age of 40. Overall, the median age of Virginia's optometrists is 47. In a random encounter between two optometrists, there is a 46% chance that they would be of different races or ethnicities, a measure known as the diversity index. For Virginia's population as a whole, this same probability is 55%.

23% of Virginia's optometrist workforce grew up in a rural area, and 18% of these professionals currently work in non-Metro areas of the state. Overall, just 7% of Virginia's optometrists currently work in non-Metro areas of the state. Meanwhile, 30% of all optometrists went to high school in Virginia.

14% of Virginia's optometrists have completed a residency program. Primary Eye Care, Ocular Diseases, and Low Vision Rehabilitation were the most commonly completed residency programs. 46% of Virginia's optometrist workforce has educational debt, including 85% of those professionals who are under the age of 40. For those optometrists with education debt, the median debt load is between \$100,000 and \$110,000.

97% of all optometrists are currently employed in the profession. 68% of these professionals hold one full-time position, while 14% currently have multiple positions. During the past year, only 1% of Virginia's optometrists have been involuntarily unemployed, while 2% of all optometrists have considered themselves underemployed. 18% of Virginia's optometrists began work at a new location at some point in the past year, while 73% have been at their primary work location for at least two years.

The median annual income for Virginia's optometrist workforce is between \$110,000 and \$120,000. Among those optometrists who receive either a salary or an hourly wage, 75% receive at least one employer-sponsored benefit, including 50% who receive health insurance. 96% of optometrists indicate they are satisfied with their current employment situation, including 65% who indicate they are "very satisfied".

92% of all optometrists work at a for-profit establishment, while 5% work for the federal government. Private group practices employ 41% of Virginia's optometrist workforce, the most of any establishment type in the state. Private solo practices and independent practices adjacent to optical stores are also common types.

A typical optometrist spends nearly all of her time treating patients. In fact, 92% of optometrists serve a patient care role, meaning that at least 60% of their time is spent in that activity. In addition, the typical optometrist also spent a small amount of his time engaged in administrative activities.

39% of all optometrists expect to retire by the age of 65. Within the next ten years, 23% of the current workforce expects to retire, while half of the current workforce plans on retiring by 2041. During the next two years, 1% of Virginia's optometrists plan on leaving the profession, while 2% of all optometrists expect to leave the state in order to practice optometry elsewhere. At the same time, 10% of optometrists hope to increase their patient care hours, while 5% plan to pursue additional educational opportunities.

Few changes have occurred in the optometrist workforce since last surveyed in 2015. Most notable there has been a decline in the number of optometrists licensed in the state and participating in the state workforce, and in the number of full time equivalency (FTE) units provided. The number of licensed optometrist declined from 1,571 in 2015 to 1,548. The number in the state's workforce declined from 1,165 in 2015 to 1,151 in 2016 and optometrists provided 977 FTE in 2016 compared to the 1,003 FTEs provided in 2015. However, survey response rates increased among both renewing and the overall optometrist population as more respondents completed the survey in 2016 than did in 2015.

The results from the 2016 survey suggest that the state optometrist population is at a better place financially. The percent of optometrist with education debt showed a 1% decline for those under age 40 and for the overall population of optometrists. The median educational debt, however, stayed the same at \$100,000-\$110,000. Median income also increased from \$100,000-\$110,000 to \$110,000-\$120,000. A higher percent of optometrist are also accessing employer-sponsored benefits. 75% received at least one employer-sponsored benefit in 2016 compared to 70% in 2015. Although the percent of optometrists employed in the profession remained the same at 97%, those underemployed declined from 3% in 2015 to 2% in 2016.

The optometrist workforce may also be getting more racially diverse. The diversity index increased from 43% in 2015 to 46% in 2016 although the diversity index for those under age 40 stayed the same at 58%. Gender diversity was also stable with 51% of optometrists being female. The profession is aging slightly as median age increased from 46 to 47 years old. The profession is also less geographically dispersed. 9% of optometrist worked in non-metro areas of the state in 2015. In 2016, it dropped to 7%.

The optometrist workforce worked fewer hours in 2016 compared to 2015. In 2015, 46% of optometrist worked between 40 and 49 hours. In the current report, only 42% did. Similarly, 4% worked 60 or more hours in 2015 whereas 3% did in 2016. Not surprisingly a slightly higher percentage worked 30 or less hours in 2016 than did in 2015.

Retirement intentions did not change significantly among optometrists. However, the percent intending to retire within two years of the survey increased from 5% to 6%. Further, although 1% of optometrist planned to return to the Virginia workforce within 2 years of the 2015 survey, 0% did in the 2016 survey. The percent planning to increase patient care also declined from 13% in 2015 to 10% in 2016.

| Licensees                 |       |      |  |  |  |
|---------------------------|-------|------|--|--|--|
| License Status            | #     | %    |  |  |  |
| Renewing<br>Practitioners | 1,405 | 91%  |  |  |  |
| New Licensees             | 52    | 3%   |  |  |  |
| Non-Renewals              | 91    | 6%   |  |  |  |
| All Licensees             | 1,548 | 100% |  |  |  |

Source: Va. Healthcare Workforce Data Center

HWDC surveys tend to achieve very high response rates. 87% of renewing optometrists submitted a survey. These represent 81% of optometrists who held a license at some point in 2016.

| Response Rates  |                    |            |                  |  |  |
|-----------------|--------------------|------------|------------------|--|--|
| Statistic       | Non<br>Respondents | Respondent | Response<br>Rate |  |  |
| By Age          |                    |            |                  |  |  |
| Under 30        | 18                 | 46         | 72%              |  |  |
| 30 to 34        | 35                 | 174        | 83%              |  |  |
| 35 to 39        | 46                 | 152        | 77%              |  |  |
| 40 to 44        | 37                 | 170        | 82%              |  |  |
| 45 to 49        | 42                 | 170        | 80%              |  |  |
| 50 to 54        | 26                 | 147        | 85%              |  |  |
| 55 to 59        | 24                 | 123        | 84%              |  |  |
| 60 and Over     | 63                 | 275        | 81%              |  |  |
| Total           | otal 291 1,257     |            | 81%              |  |  |
| New Licenses    |                    |            |                  |  |  |
| Issued in 2016  | 23                 | 29         | 56%              |  |  |
| Metro Status    |                    |            |                  |  |  |
| Non-Metro       | 13                 | 85         | 87%              |  |  |
| Metro           | 196                | 881        | 82%              |  |  |
| Not in Virginia | 82                 | 291        | 78%              |  |  |

Source: Va. Healthcare Workforce Data Center

# At a Glance:

#### **Licensed Optometrists**

Number: 1,548 New: 3% Not Renewed: 6%

#### Response Rates

All Licensees: 81% Renewing Practitioners: 87%

Source: Va Healthcare Workforce Data Cente

| Response Rates               |       |
|------------------------------|-------|
| <b>Completed Surveys</b>     | 1,257 |
| Response Rate, All Licensees | 81%   |
| Response Rate, Renewals      | 87%   |

Source: Va. Healthcare Workforce Data Center

#### **Definitions**

- **1. The Survey Period:** The survey was conducted in December 2016.
- 2. Target Population: All optometrists who held a Virginia license at some point in 2016.
- 3. Survey Population: The survey was available to optometrists who renewed their licenses online. It was not available to those who did not renew, including some optometrists newly licensed in 2016.

### Workforce

2016 Optometrist Workforce: 1,151 FTEs: 977

#### **Utilization Ratios**

Licensees in VA Workforce: 74%
Licensees per FTE: 1.58
Workers per FTE: 1.18

Source: Va. Healthcare Workforce Data Center

| Virginia's Optometrist Workforce |       |      |  |  |
|----------------------------------|-------|------|--|--|
| Status                           | #     | %    |  |  |
| Worked in Virginia in Past Year  | 1,137 | 99%  |  |  |
| Looking for Work in Virginia     | 14    | 1%   |  |  |
| Virginia's<br>Workforce          | 1,151 | 100% |  |  |
| Total FTEs                       | 977   |      |  |  |
| Licensees                        | 1,548 |      |  |  |

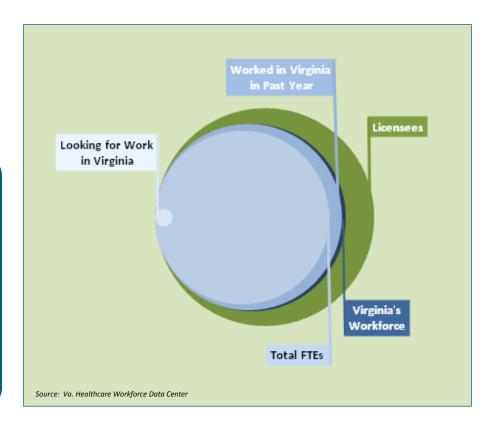
Source: Va. Healthcare Workforce Data Center

This report uses weighting to estimate the figures in this report. Unless otherwise noted, figures refer to the Virginia Workforce only. For more information on HWDC's methodology visit:

www.dhp.virginia.gov/hwdc

#### **Definitions**

- 1. Virginia's Workforce: A licensee with a primary or secondary work site in Virginia at any time in the past year or who indicated intent to return to Virginia's workforce at any point in the future.
- **2. Full Time Equivalency Unit (FTE):** The HWDC uses 2,000 (40 hours for 50 weeks) as its baseline measure for FTEs.
- **3.** Licensees in VA Workforce: The proportion of licensees in Virginia's Workforce.
- 4. Licensees per FTE: An indication of the number of licensees needed to create 1 FTE. Higher numbers indicate lower licensee participation.
- 5. Workers per FTE: An indication of the number of workers in Virginia's workforce needed to create 1 FTE. Higher numbers indicate lower utilization of available workers.



| Age & Gender |      |           |     |          |     |                   |
|--------------|------|-----------|-----|----------|-----|-------------------|
|              | Male |           | F   | emale    | Т   | otal              |
| Age          | #    | %<br>Male | #   | % Female | #   | % in Age<br>Group |
| Under 30     | 12   | 26%       | 35  | 74%      | 47  | 5%                |
| 30 to 34     | 34   | 28%       | 88  | 72%      | 123 | 13%               |
| 35 to 39     | 32   | 28%       | 82  | 72%      | 114 | 12%               |
| 40 to 44     | 57   | 41%       | 81  | 59%      | 137 | 15%               |
| 45 to 49     | 53   | 40%       | 80  | 60%      | 133 | 14%               |
| 50 to 54     | 45   | 46%       | 53  | 54%      | 98  | 11%               |
| 55 to 59     | 53   | 71%       | 21  | 29%      | 74  | 8%                |
| 60 +         | 167  | 82%       | 36  | 18%      | 203 | 22%               |
| Total        | 454  | 49%       | 475 | 51%      | 929 | 100%              |

| Source: | Va. Healthcare | Workforce | Data Center |
|---------|----------------|-----------|-------------|
|---------|----------------|-----------|-------------|

| Race & Ethnicity  |           |              |     |                          |     |
|-------------------|-----------|--------------|-----|--------------------------|-----|
| Race/             | Virginia* | Optometrists |     | Optometrists<br>Under 40 |     |
| Ethnicity         | %         | #            | %   | #                        | %   |
| White             | 63%       | 659          | 71% | 163                      | 58% |
| Black             | 19%       | 42           | 5%  | 15                       | 5%  |
| Asian             | 6%        | 172          | 19% | 78                       | 28% |
| Other Race        | 0%        | 26           | 3%  | 9                        | 3%  |
| Two or more races | 2%        | 10           | 1%  | 5                        | 2%  |
| Hispanic          | 9%        | 19           | 2%  | 10                       | 4%  |
| Total             | 100%      | 928          | 71% | 280                      | 58% |

<sup>\*</sup> Population data in this chart is from the US Census, Annual Estimates of the Resident Population by Sex, Race, and Hispanic Origin for the United States, States, and Counties: July 1, 2014.

2014.
Source: Va. Healthcare Workforce Data Center

30% of all optometrists are under the age of 40, and 72% of these professionals are female. In addition, there is a 58% chance that two randomly chosen optometrists from this age group would be of a different race or ethnicity.

# At a Glance:

#### Gender

% Female: 51% % Under 40 Female: 72%

#### Age

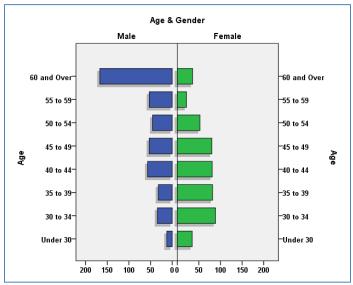
Median Age: 47 % Under 40: 30% % 55+: 30%

#### **Diversity**

Diversity Index: 46% Under 40 Div. Index: 58%

Source: Va. Healthcare Workforce Data Cente

In a chance encounter between two optometrists, there is a 46% chance that they would be of a different race/ethnicity (a measure known as the diversity index).



#### Childhood

Urban Childhood: 11% Rural Childhood: 23%

# Virginia Background

HS in Virginia: 30% UG Education in VA: 28% HS/UG Edu. in VA: 33%

### **Location Choice**

% Rural to Non-Metro: 18%% Urban/Suburban

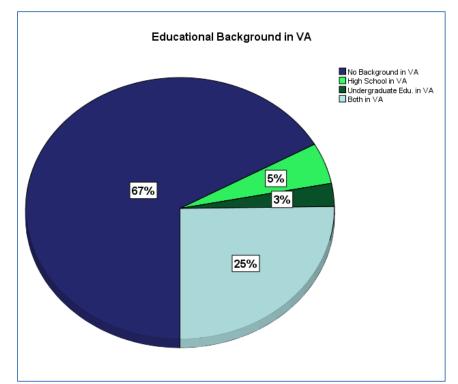
to Non-Metro: 4%

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

| Primary Location:<br>USDA Rural Urban Continuum |                                       | Rural Status of Childhood<br>Location |          |       |  |  |
|---|---------------------------------------|---------------------------------------|----------|-------|--|--|
| Code  | Description                           | Rural                                 | Suburban | Urban |  |  |
|   | Metro Cour                            | nties                                 |          |       |  |  |
| 1   | Metro, 1 million+                     | 19%                                   | 70%      | 11%   |  |  |
| 2   | Metro, 250,000 to 1 million           | 34%                                   | 57%      | 9%    |  |  |
| 3   | Metro, 250,000 or less                | 28%                                   | 57%      | 15%   |  |  |
|   | Non-Metro Counties                    |                                       |          |       |  |  |
| 4   | Urban pop 20,000+, Metro<br>adj       | 40%                                   | 40%      | 20%   |  |  |
| 6   | Urban pop, 2,500-19,999,<br>Metro adj | 44%                                   | 56%      | 0%    |  |  |
| 7   | Urban pop, 2,500-19,999,<br>nonadj    | 69%                                   | 28%      | 3%    |  |  |
| 8   | Rural, Metro adj                      | 60%                                   | 20%      | 20%   |  |  |
| 9   | Rural, nonadj                         | 0%                                    | 100%     | 0%    |  |  |
|   | Overall                               | 23%                                   | 66%      | 11%   |  |  |

Source: Va. Healthcare Workforce Data Center



23% of all optometrists grew up in self-described rural areas, and 18% of these professionals currently work in Non-Metro counties. Overall, just 7% of Virginia's optometrist workforce work in non-Metro counties of the state.

## Top Ten States for Optometrist Recruitment

| Rank | All Optometrists    |     |                            |     |  |  |
|------|---------------------|-----|----------------------------|-----|--|--|
| Kank | High School         | #   | <b>Professional School</b> | #   |  |  |
| 1    | Virginia            | 276 | Pennsylvania               | 313 |  |  |
| 2    | New York            | 85  | Tennessee                  | 123 |  |  |
| 3    | Pennsylvania        | 82  | Massachusetts              | 76  |  |  |
| 4    | Maryland            | 61  | Florida                    | 60  |  |  |
| 5    | North Carolina      | 39  | Illinois                   | 56  |  |  |
| 6    | Ohio                | 38  | Ohio                       | 52  |  |  |
| 7    | Outside U.S./Canada | 32  | Indiana                    | 44  |  |  |
| 8    | Florida             | 31  | New York                   | 39  |  |  |
| 9    | New Jersey          | 31  | Alabama                    | 37  |  |  |
| 10   | Indiana             | 20  | Puerto Rico                | 27  |  |  |

30% of optometrists received their high school degree in Virginia, while 34% received their Doctorate of Optometry in Pennsylvania. Virginia does not currently have a professional school for optometrists.

Source: Va. Healthcare Workforce Data Center

Among optometrists who have been licensed in the past five years, 27% received their high school degree in Virginia, while 21% received their Doctorate of Optometry in Pennsylvania.

| Rank  | Licensed in the Past 5 Years |    |                     |    |  |
|-------|------------------------------|----|---------------------|----|--|
| Ndlik | High School                  | #  | Professional School | #  |  |
| 1     | Virginia                     | 54 | Pennsylvania        | 43 |  |
| 2     | New York                     | 15 | Tennessee           | 26 |  |
| 3     | Pennsylvania                 | 12 | Florida             | 26 |  |
| 4     | Florida                      | 11 | Massachusetts       | 21 |  |
| 5     | North Carolina               | 10 | Puerto Rico         | 21 |  |
| 6     | Outside U.S./Canada          | 9  | Illinois            | 14 |  |
| 7     | Ohio                         | 8  | Ohio                | 11 |  |
| 8     | California                   | 8  | Indiana             | 10 |  |
| 9     | Maryland                     | 6  | California          | 7  |  |
| 10    | New Jersey                   | 6  | New York            | 7  |  |

Source: Va. Healthcare Workforce Data Center

26% of licensed optometrists did not participate in Virginia's workforce in the past year. 95% of these optometrists worked at some point in the past year, including 90% who currently work as optometrists.

# At a Glance:

## **Not in VA Workforce**

Total: 397
% of Licensees: 26%
Federal/Military: 26%
Va Border State/DC: 26%

| Residency Programs                    |     |                   |  |  |
|---------------------------------------|-----|-------------------|--|--|
| Area                                  | #   | % of<br>Workforce |  |  |
| Primary Eye Care                      | 73  | 6%                |  |  |
| Ocular Disease                        | 69  | 6%                |  |  |
| Low Vision Rehabilitation             | 35  | 3%                |  |  |
| Cornea and Contact Lenses             | 23  | 2%                |  |  |
| Pediatric Optometry                   | 22  | 2%                |  |  |
| Family Practice Optometry             | 21  | 2%                |  |  |
| Vision Therapy and<br>Rehabilitation  | 17  | 1%                |  |  |
| <b>Geriatric Optometry</b>            | 15  | 1%                |  |  |
| Refractive and Ocular Surgery         | 14  | 1%                |  |  |
| Brain Injury Vision<br>Rehabilitation | 6   | 1%                |  |  |
| Community Health Optometry            | 6   | 1%                |  |  |
| Other                                 | 10  | 1%                |  |  |
| At Least One Res. Program             | 160 | 14%               |  |  |

Source: Va. Healthcare Workforce Data Center

46% of optometrists currently have educational debt, including 85% of those under the age of 40. For those optometrists with educational debt, the median debt burden is between \$100,000 and \$110,000.

# At a Glance:

# **Residency Programs**

Primary Eye Care: 6%
Ocular Disease: 6%
Low Vision Rehab.: 3%

## **Educational Debt**

With debt: 46% Under age 40 with debt: 85% Median debt: \$100k-\$110k

Source: Va. Healthcare Workforce Data Center

14% of Virginia's optometrist workforce has completed at least one residency program.

| Educational Debt    |       |              |              |          |  |
|---------------------|-------|--------------|--------------|----------|--|
|                     |       | JI J         | Optometrists |          |  |
| Amount Carried      | Opton | Optometrists |              | under 40 |  |
|                     | #     | %            | #            | %        |  |
| None                | 418   | 54%          | 36           | 15%      |  |
| Less than \$20,000  | 24    | 3%           | 14           | 6%       |  |
| \$20,000-\$39,999   | 27    | 3%           | 8            | 3%       |  |
| \$40,000-\$59,999   | 38    | 5%           | 8            | 3%       |  |
| \$60,000-\$79,999   | 39    | 5%           | 14           | 6%       |  |
| \$80,000-\$99,999   | 40    | 5%           | 20           | 8%       |  |
| \$100,000-\$119,999 | 37    | 5%           | 22           | 9%       |  |
| \$120,000 or More   | 152   | 20%          | 124          | 50%      |  |
| Total               | 775   | 100%         | 246          | 100%     |  |

## **Employment**

Employed in Profession: 97% Involuntarily Unemployed: < 1%

## **Positions Held**

1 Full-Time: 68% 2 or more Positions: 14%

## **Weekly Hours:**

40 to 49: 42% 60 or more: 3% Less than 30: 14%

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

| Current Work Status                                |     |      |  |  |  |
|--|-----|------|--|--|--|
| Status   | #   | %    |  |  |  |
| Employed, capacity unknown                         | 1   | 0%   |  |  |  |
| Employed in an optometry-related capacity          | 888 | 97%  |  |  |  |
| Employed, NOT in an optometry-<br>related capacity | 2   | 0%   |  |  |  |
| Not working, reason unknown                        | 0   | 0%   |  |  |  |
| Involuntarily unemployed                           | 1   | 0%   |  |  |  |
| Voluntarily unemployed                             | 16  | 2%   |  |  |  |
| Retired  | 5   | 1%   |  |  |  |
| Total  | 914 | 100% |  |  |  |

Source: Va. Healthcare Workforce Data Center

97% of licensed optometrists are currently employed in the profession. 68% of all optometrists currently hold one full-time job, while 14% have multiple positions. Meanwhile, 42% of all optometrists work between 40 and 49 hours per week.

| Current Positions                               |     |      |  |  |
|---|-----|------|--|--|
| Positions                                       | #   | %    |  |  |
| No Positions                                    | 22  | 3%   |  |  |
| One Part-Time Position                          | 135 | 16%  |  |  |
| Two Part-Time Positions                         | 50  | 6%   |  |  |
| One Full-Time Position                          | 587 | 68%  |  |  |
| One Full-Time Position & One Part-Time Position | 59  | 7%   |  |  |
| Two Full-Time Positions                         | 6   | 1%   |  |  |
| More than Two Positions                         | 10  | 1%   |  |  |
| Total   | 869 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center

| Current Weekly Hours |     |      |  |  |
|----------------------|-----|------|--|--|
| Hours                | #   | %    |  |  |
| 0 hours              | 22  | 3%   |  |  |
| 1 to 9 hours         | 24  | 3%   |  |  |
| 10 to 19 hours       | 32  | 4%   |  |  |
| 20 to 29 hours       | 68  | 8%   |  |  |
| 30 to 39 hours       | 242 | 28%  |  |  |
| 40 to 49 hours       | 364 | 42%  |  |  |
| 50 to 59 hours       | 84  | 10%  |  |  |
| 60 to 69 hours       | 18  | 2%   |  |  |
| 70 to 79 hours       | 9   | 1%   |  |  |
| 80 or more hours     | 2   | 0%   |  |  |
| Total                | 865 | 100% |  |  |

| li                  | ncome |      |
|---------------------|-------|------|
| Annual Income       | #     | %    |
| Volunteer Work Only | 2     | 0%   |
| Less than \$40,000  | 33    | 5%   |
| \$40,000-\$59,999   | 49    | 7%   |
| \$60,000-\$79,999   | 66    | 10%  |
| \$80,000-\$99,999   | 87    | 13%  |
| \$100,000-\$119,999 | 145   | 22%  |
| \$120,000-\$139,999 | 113   | 17%  |
| \$140,000-\$159,999 | 58    | 9%   |
| \$160,000-\$179,999 | 24    | 4%   |
| \$180,000-\$199,999 | 23    | 3%   |
| \$200,000 or More   | 65    | 10%  |
| Total               | 665   | 100% |

Source: Va. Healthcare Workforce Data Center

| At a | Glance | : |
|------|--------|---|
|      |        |   |

## **Earnings**

Median Income: \$110k-\$120k

#### **Benefits**

Employer Health Ins.: 50% Employer Retirement: 54%

# **Satisfaction**

Satisfied 96% Very Satisfied: 65%

Source: Va Healthcara Workforce Data Center

| Job Satisfaction         |     |      |  |  |  |
|--------------------------|-----|------|--|--|--|
| Level                    | #   | %    |  |  |  |
| Very Satisfied           | 569 | 65%  |  |  |  |
| Somewhat Satisfied       | 276 | 32%  |  |  |  |
| Somewhat<br>Dissatisfied | 23  | 3%   |  |  |  |
| Very Dissatisfied        | 8   | 1%   |  |  |  |
| Total                    | 877 | 100% |  |  |  |

Source: Va. Healthcare Workforce Data Center

The typical optometrist earned between \$110,000 and \$120,000 during the past year. In addition, 75% of wage or salaried optometrists received at least one employer-sponsored benefit at their primary work location.

| Employer-Sponsored Benefits |             |     |                               |  |  |
|-----------------------------|-------------|-----|-------------------------------|--|--|
| Benefit                     | #           | %   | % of Wage/Salary<br>Employees |  |  |
| Paid Vacation               | 419         | 47% | 65%                           |  |  |
| Health Insurance            | 362         | 41% | 50%                           |  |  |
| Retirement                  | 360         | 41% | 54%                           |  |  |
| Paid Sick Leave             | <b>2</b> 53 | 28% | 38%                           |  |  |
| Dental Insurance            | 219         | 25% | 35%                           |  |  |
| Group Life Insurance        | 170         | 19% | 26%                           |  |  |
| Signing/Retention Bonus     | 63          | 7%  | 10%                           |  |  |
| *At Least One Benefit       | 517         | 58% | 75%                           |  |  |

<sup>\*</sup>From any employer at time of survey.

| Underemployment in Past Year                     |     |     |
|--|-----|-----|
| In the past year did you?                        | #   | %   |
| Experience involuntary unemployment?             | 8   | 1%  |
| Experience voluntary unemployment?               | 33  | 3%  |
| Work Part-time or temporary positions, but would |     |     |
| have preferred a full-time/permanent position?   | 23  | 2%  |
| Work two or more positions at the same time?     | 151 | 13% |
| Switch employers or practices?                   | 70  | 6%  |
| Experienced at least 1                           | 236 | 21% |

Source: Va. Healthcare Workforce Data Center

Only 1% of Virginia's optometrists experienced involuntary unemployment at some point in 2016. By comparison, Virginia's average monthly unemployment rate was 4.0%.

| Location Tenure                        |       |      |           |      |  |
|--|-------|------|-----------|------|--|
| Tonura                                 | Prin  | nary | Secondary |      |  |
| Tenure                                 | #     | %    | #         | %    |  |
| Not Currently Working at this Location | 11    | 1%   | 16        | 6%   |  |
| Less than 6 Months                     | 61    | 7%   | 19        | 8%   |  |
| 6 Months to 1 Year                     | 40    | 5%   | 32        | 13%  |  |
| 1 to 2 Years                           | 121   | 14%  | 44        | 17%  |  |
| 3 to 5 Years                           | 150   | 18%  | 57        | 23%  |  |
| 6 to 10 Years                          | 132   | 15%  | 34        | 14%  |  |
| More than 10 Years                     | 339   | 40%  | 48        | 19%  |  |
| Subtotal                               | 854   | 100% | 251       | 100% |  |
| Did not have location                  | 14    |      | 892       |      |  |
| Item Missing                           | 284   | ·    | 8         |      |  |
| Total                                  | 1,151 |      | 1,151     |      |  |

Source: Va. Healthcare Workforce Data Center

51% of Virginia's optometrist workforce received either a salary or a commission at their primary work location, while 32% earned income from a business or practice.

# At a Glance:

# **Unemployment Experience 2016**

Involuntarily Unemployed: 1% Underemployed: 2%

#### **Turnover & Tenure**

Switched Jobs: 6%
New Location: 18%
Over 2 years: 73%
Over 2 yrs, 2<sup>nd</sup> location: 56%

## **Employment Type**

Salary/Commission: 51% Business/Practice Inc.: 32%

Source: Va. Healthcare Workforce Data Cente

73% of optometrists have worked at their primary location for more than two years—the job tenure normally required to get a conventional mortgage loan.

| Employment Type       |     |      |  |  |  |
|-----------------------|-----|------|--|--|--|
| Primary Work Site # % |     |      |  |  |  |
| Salary/Commission     | 341 | 51%  |  |  |  |
| Business/Practice     |     |      |  |  |  |
| Income                | 206 | 31%  |  |  |  |
| Hourly Wage           | 83  | 12%  |  |  |  |
| By Contract           | 27  | 4%   |  |  |  |
| Unpaid                | 7   | 1%   |  |  |  |
| Subtotal              | 665 | 100% |  |  |  |

<sup>&</sup>lt;sup>1</sup> As reported by the US Bureau of Labor Statistics. The not seasonally adjusted monthly unemployment rate ranged from 3.9% in December 2015 to 4.0% in November 2016. November's rate is from preliminary data.

#### Concentration

Top Region:40%Top 3 Regions:78%Lowest Region:1%

#### Locations

2 or more (2016): 29% 2 or more (Now\*): 27%

Source: Va. Healthcare Workforce Data Center

40% of optometrists work in Northern Virginia, the most of any region in the state. Hampton Roads and Central Virginia are also common employment locations for Virginia's optometrist workforce.

| Number of Work Locations |                      |      |                   |      |
|--------------------------|----------------------|------|-------------------|------|
|                          | Work<br>Locations in |      | Work<br>Locations |      |
| Locations                |                      | )16  |                   | w*   |
|                          | #                    | %    | #                 | %    |
| 0                        | 14                   | 2%   | 21                | 2%   |
| 1                        | 597                  | 69%  | 607               | 70%  |
| 2                        | 160                  | 19%  | 158               | 18%  |
| 3                        | 67                   | 8%   | 60                | 7%   |
| 4                        | 9                    | 1%   | 8                 | 1%   |
| 5                        | 4                    | 0%   | 4                 | 0%   |
| 6 or<br>More             | 15                   | 2%   | 8                 | 1%   |
| Total                    | 867                  | 100% | 867               | 100% |

\*At the time of survey completion: December 2016.

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

| Regional Distribution of Work Locations |     |               |                       |      |  |  |
|---|-----|---------------|-----------------------|------|--|--|
| COVF Region                             |     | mary<br>ation | Secondary<br>Location |      |  |  |
|   | #   | %             | #                     | %    |  |  |
| Central                                 | 144 | 17%           | 40                    | 15%  |  |  |
| Eastern                                 | 6   | 1%            | 4                     | 1%   |  |  |
| <b>Hampton Roads</b>                    | 178 | 21%           | 39                    | 15%  |  |  |
| Northern                                | 346 | 40%           | 97                    | 38%  |  |  |
| Southside                               | 23  | 3%            | 5                     | 2%   |  |  |
| Southwest                               | 40  | 5%            | 20                    | 8%   |  |  |
| Valley                                  | 30  | 4%            | 12                    | 5%   |  |  |
| West Central                            | 79  | 9%            | 20                    | 8%   |  |  |
| Virginia Border<br>State/DC             | 6   | 1%            | 11                    | 4%   |  |  |
| Other US State                          | 7   | 1%            | 8                     | 3%   |  |  |
| Outside of the US                       | 0   | 0%            | 0                     | 0%   |  |  |
| Total                                   | 860 | 100%          | 255                   | 100% |  |  |
| Item Missing                            | 278 |               | 4                     |      |  |  |

Source: Va. Healthcare Workforce Data Center



27% of all optometrists currently have multiple work locations, while 29% of optometrists had at least two work locations in 2016.

| Location Sector                |      |         |          |           |  |  |
|--------------------------------|------|---------|----------|-----------|--|--|
|                                | Prir | Primary |          | Secondary |  |  |
| Sector                         | Loca | ation   | Location |           |  |  |
|                                | #    | %       | #        | %         |  |  |
| For-Profit                     | 734  | 92%     | 232      | 93%       |  |  |
| Non-Profit                     | 18   | 2%      | 4        | 1%        |  |  |
| State/Local Government         | 4    | 0%      | 5        | 2%        |  |  |
| <b>Veterans Administration</b> | 17   | 2%      | 3        | 1%        |  |  |
| U.S. Military                  | 22   | 3%      | 4        | 1%        |  |  |
| Other Federal                  | 1    | 0%      | 2        | 1%        |  |  |
| Government                     |      | 070     |          | 170       |  |  |
| Total                          | 795  | 100%    | 249      | 100%      |  |  |
| Did not have location          | 14   |         | 892      |           |  |  |
| Item Missing                   | 342  |         | 10       |           |  |  |

Source: Va. Healthcare Workforce Data Center

# At a Glance: (Primary Locations)

#### **Sector**

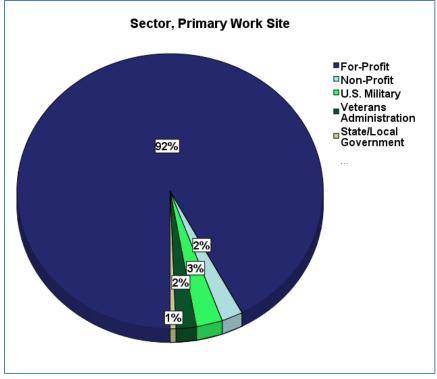
For Profit: 92% Federal: 5%

## **Top Establishments**

Private Practice, Group: 41%
Private Practice, Solo: 22%
Optical Goods Store: 20%

Source: Va. Healthcare Workforce Data Center

92% of all optometrists work in the private sector, while 5% work for the federal government in the military and veterans' administration.

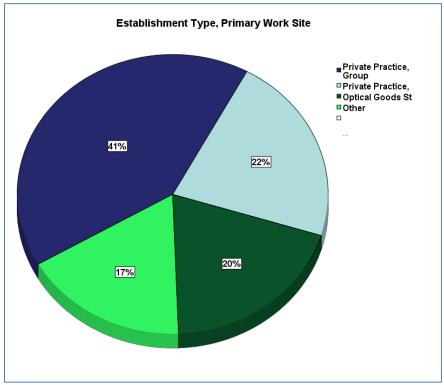


| Location Type                |     |               |                       |      |  |  |
|------------------------------|-----|---------------|-----------------------|------|--|--|
| Establishment Type           |     | mary<br>ation | Secondary<br>Location |      |  |  |
|                              | #   | %             | #                     | %    |  |  |
| Private Practice, Group      | 321 | 41%           | 109                   | 45%  |  |  |
| Private Practice, Solo       | 170 | 22%           | 37                    | 15%  |  |  |
| Optical Goods Store          | 153 | 20%           | 51                    | 21%  |  |  |
| Physician Office             | 29  | 4%            | 8                     | 3%   |  |  |
| General Hospital, Outpatient |     |               |                       |      |  |  |
| Department                   | 28  | 4%            | 2                     | 1%   |  |  |
| Outpatient/Community clinic  | 18  | 2%            | 6                     | 3%   |  |  |
| Academic Institution         | 3   | 0%            | 1                     | 0%   |  |  |
| Home Health Care             | 1   | 0%            | 1                     | 1%   |  |  |
| General Hospital, Inpatient  |     |               |                       |      |  |  |
| Department                   | 1   | 0%            | 0                     | 0%   |  |  |
| Other                        | 54  | 7%            | 26                    | 11%  |  |  |
| Total                        | 779 | 100%          | 241                   | 100% |  |  |
| Did Not Have a Location      | 14  |               | 892                   |      |  |  |

Private group practices are the most common establishment type in Virginia, employing 41% of all optometrists.

Source: Va. Healthcare Workforce Data Center

45% of Virginia's optometrists who have a secondary work location are also employed by a private group practice.



(Primary Locations)

## **Typical Time Allocation**

Patient Care: 90%-99% Administration: 1%-9%

#### **Roles**

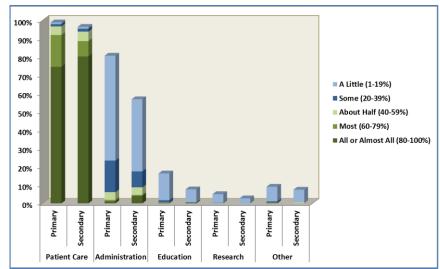
Patient Care: 92% Administrative: 2%

## **Patient Care Optometrists**

Median Admin Time: 1%-9% Ave. Admin Time: 10%-19%

Source: Va. Healthcare Workforce Data Cente

#### A Closer Look:



Source: Va. Healthcare Workforce Data Center

The typical optometrist spends most of her time caring for patients. In fact, 92% of all optometrists fill a patient care role, defined as spending at least 60% of her time in that activity.

| Time Allocation   |            |      |      |                 |      |      |          |      |       |      |
|-------------------|------------|------|------|-----------------|------|------|----------|------|-------|------|
| Time Count        | Pati<br>Ca |      | Adn  | dmin. Education |      | Rese | Research |      | Other |      |
| Time Spent        | Prim       | Sec. | Prim | Sec.            | Prim | Sec. | Prim     | Sec. | Prim  | Sec. |
|                   | Site       | Site | Site | Site            | Site | Site | Site     | Site | Site  | Site |
| All or Almost All |            |      |      |                 |      |      |          |      |       |      |
| (80-100%)         | 75%        | 80%  | 1%   | 4%              | 0%   | 0%   | 0%       | 0%   | 0%    | 0%   |
| Most              |            |      |      |                 |      |      |          |      |       |      |
| (60-79%)          | 17%        | 8%   | 1%   | 0%              | 0%   | 0%   | 0%       | 0%   | 0%    | 0%   |
| About Half        |            |      |      |                 |      |      |          |      |       |      |
| (40-59%)          | 5%         | 5%   | 4%   | 4%              | 0%   | 0%   | 0%       | 0%   | 0%    | 1%   |
| Some              |            |      |      |                 |      |      |          |      |       |      |
| (20-39%)          | 1%         | 2%   | 17%  | 9%              | 1%   | 0%   | 0%       | 0%   | 1%    | 0%   |
| A Little          |            |      |      |                 |      |      |          |      |       |      |
| (1-20%)           | 1%         | 1%   | 57%  | 39%             | 15%  | 7%   | 5%       | 3%   | 8%    | 7%   |
| None              |            |      |      |                 |      |      |          |      |       |      |
| (0%)              | 1%         | 4%   | 19%  | 43%             | 84%  | 92%  | 95%      | 97%  | 91%   | 93%  |

| Retirement Expectations   |     |                     |     |                      |  |  |
|---------------------------|-----|---------------------|-----|----------------------|--|--|
| Expected Retirement       |     | All<br>Optometrists |     | Optometrists over 50 |  |  |
| Age                       | #   | %                   | #   | %                    |  |  |
| Under age 50              | 11  | 2%                  | -   | -                    |  |  |
| 50 to 54                  | 35  | 5%                  | 3   | 1%                   |  |  |
| 55 to 59                  | 60  | 8%                  | 11  | 3%                   |  |  |
| 60 to 64                  | 185 | 25%                 | 55  | 17%                  |  |  |
| 65 to 69                  | 226 | 30%                 | 101 | 32%                  |  |  |
| 70 to 74                  | 128 | 17%                 | 78  | 25%                  |  |  |
| 75 to 79                  | 35  | 5%                  | 23  | 7%                   |  |  |
| 80 or over                | 16  | 2%                  | 10  | 3%                   |  |  |
| I do not intend to retire | 57  | 8%                  | 32  | 10%                  |  |  |
| Total                     | 753 | 100%                | 313 | 100%                 |  |  |

Source: Va. Healthcare Workforce Data Center

# At a Glance:

## **Retirement Expectations**

**All Optometrists** 

Under 65: 39% Under 60: 14%

Optometrists 50 and over

Under 65: 22% Under 60: 4%

## **Time until Retirement**

Within 2 years: 6%
Within 10 years: 23%
Half the workforce: By 2041

Source: Va. Healthcare Workforce Data Cente.

39% of optometrists expect to retire before the age of 65. Among optometrists who are age 50 and over, 22% still plan on retiring by age 65.

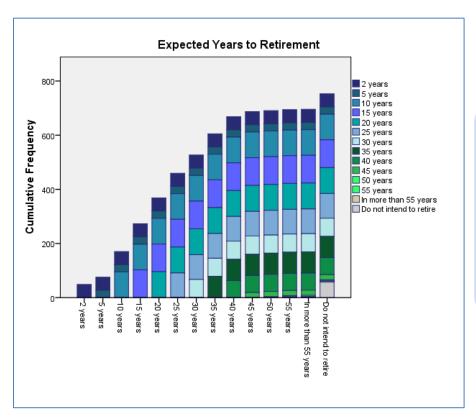
Within the next two years, 10% of Virginia's optometrist workforce plan on increasing their patient care hours, while 5% expect to pursue additional educational opportunities.

| Future Plans                       |     |     |  |  |  |  |
|------------------------------------|-----|-----|--|--|--|--|
| Two Year Plans:                    | #   | %   |  |  |  |  |
| Decrease Participation             |     |     |  |  |  |  |
| Leave Profession                   | 11  | 1%  |  |  |  |  |
| Leave Virginia                     | 27  | 2%  |  |  |  |  |
| <b>Decrease Patient Care Hours</b> | 107 | 9%  |  |  |  |  |
| Decrease Teaching Hours            | 1   | 0%  |  |  |  |  |
| Increase Participation             |     |     |  |  |  |  |
| Increase Patient Care Hours        | 113 | 10% |  |  |  |  |
| Increase Teaching Hours            | 32  | 3%  |  |  |  |  |
| Pursue Additional Education        | 53  | 5%  |  |  |  |  |
| Return to Virginia's Workforce     | 4   | 0%  |  |  |  |  |

By comparing retirement expectation to age, we can estimate the maximum years to retirement for optometrists. Only 6% of optometrists expect to retire within the next two years, while 23% plan on retiring within the next ten years. Half of the current optometrist workforce expects to be retired by 2041.

| Time to Retirement      |     |      |                 |  |  |  |  |
|-------------------------|-----|------|-----------------|--|--|--|--|
| Expect to retire within | #   | %    | Cumulative<br>% |  |  |  |  |
| 2 years                 | 49  | 6%   | 6%              |  |  |  |  |
| 5 years                 | 27  | 4%   | 10%             |  |  |  |  |
| 10 years                | 95  | 13%  | 23%             |  |  |  |  |
| 15 years                | 102 | 14%  | 36%             |  |  |  |  |
| 20 years                | 96  | 13%  | 49%             |  |  |  |  |
| 25 years                | 91  | 12%  | 61%             |  |  |  |  |
| 30 years                | 67  | 9%   | 70%             |  |  |  |  |
| 35 years                | 78  | 10%  | 58%             |  |  |  |  |
| 40 years                | 63  | 8%   | 89%             |  |  |  |  |
| 45 years                | 19  | 3%   | 91%             |  |  |  |  |
| 50 years                | 4   | 1%   | 92%             |  |  |  |  |
| 55 years                | 4   | 0%   | 92%             |  |  |  |  |
| In more than 55 years   | 1   | 0%   | 92%             |  |  |  |  |
| Do not intend to retire | 57  | 8%   | 100%            |  |  |  |  |
| Total                   | 753 | 100% |                 |  |  |  |  |

Source: Va. Healthcare Workforce Data Center



Using these estimates, retirements will begin to reach 10% of the current workforce starting in 2026. Retirements will peak at 14% of the current workforce around 2041 before declining to under 10% of the current workforce again around 2056.

## **FTEs**

Total: 977
FTEs/1,000 Residents: 0.117
Average: 0.87

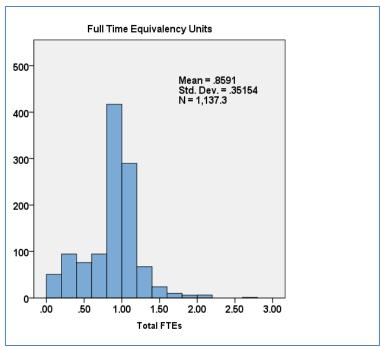
### **Age & Gender Effect**

Age, Partial Eta<sup>2</sup>: Medium Gender, Partial Eta<sup>2</sup>: Medium

Partial Eta<sup>2</sup> Explained: Partial Eta<sup>2</sup> is a statistical measure of effect size.

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

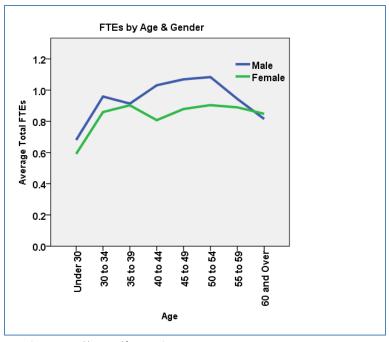


Source: Va. Healthcare Workforce Data Center

The typical (median) optometrist provided 0.88 FTEs in 2016, or approximately 35 hours per week for 50 weeks. Although FTEs appear to vary by both age and gender, statistical tests did not verify that a difference exists.<sup>2</sup>

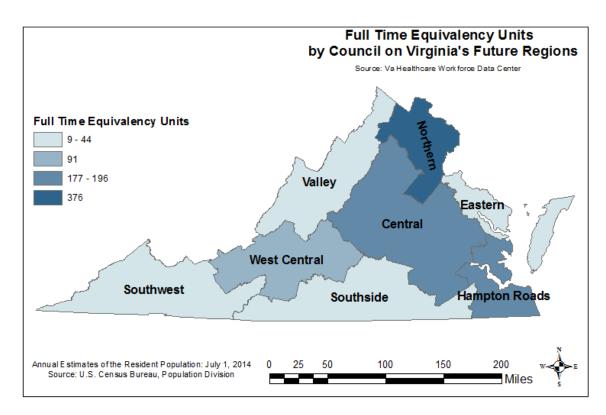
| Full-Time Equivalency Units |         |        |  |  |  |  |
|-----------------------------|---------|--------|--|--|--|--|
| Age                         | Average | Median |  |  |  |  |
|                             | Age     |        |  |  |  |  |
| Under 30                    | 0.63    | 0.52   |  |  |  |  |
| 30 to 34                    | 0.87    | 0.85   |  |  |  |  |
| 35 to 39                    | 0.88    | 0.81   |  |  |  |  |
| 40 to 44                    | 0.89    | 0.83   |  |  |  |  |
| 45 to 49                    | 0.97    | 1.05   |  |  |  |  |
| 50 to 54                    | 0.95    | 0.93   |  |  |  |  |
| 55 to 59                    | 0.91    | 0.81   |  |  |  |  |
| 60 and<br>Over              | 0.73    | 0.83   |  |  |  |  |
| Gender                      |         |        |  |  |  |  |
| Male                        | 0.93    | 0.96   |  |  |  |  |
| Female                      | 0.85    | 0.91   |  |  |  |  |

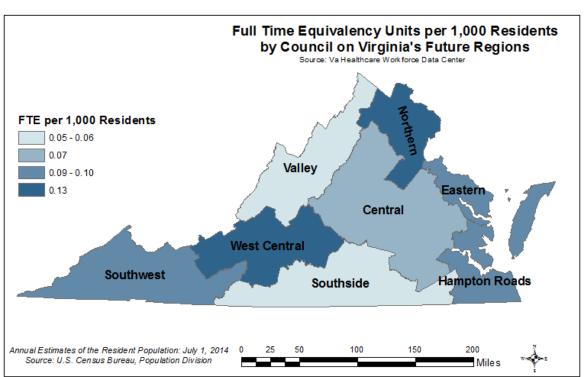
Source: Va. Healthcare Workforce Data Center

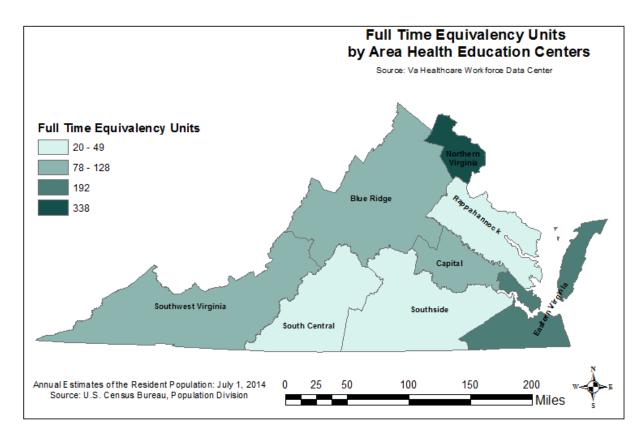


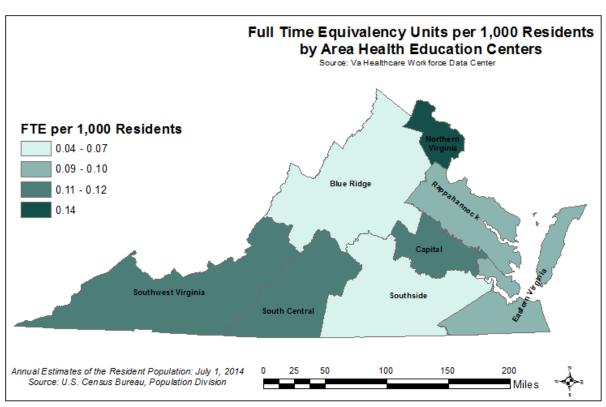
<sup>&</sup>lt;sup>2</sup> Due to assumption violations in Mixed between-within ANOVA (Levene's Test was significant).

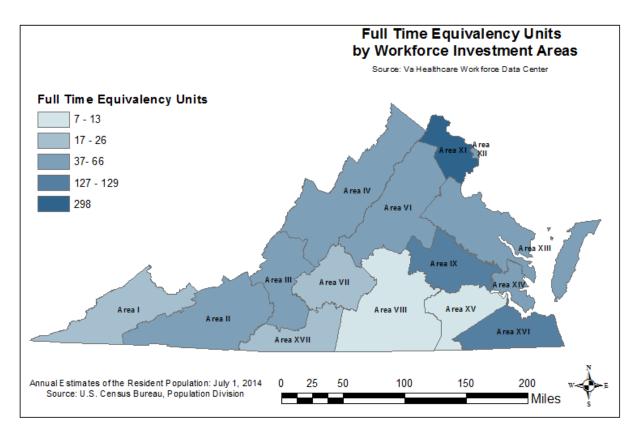
### Council on Virginia's Future Regions

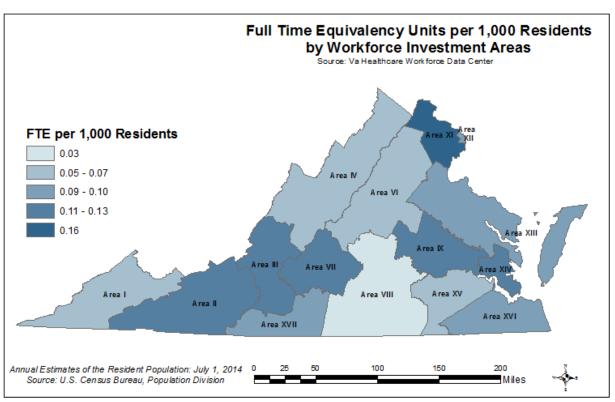


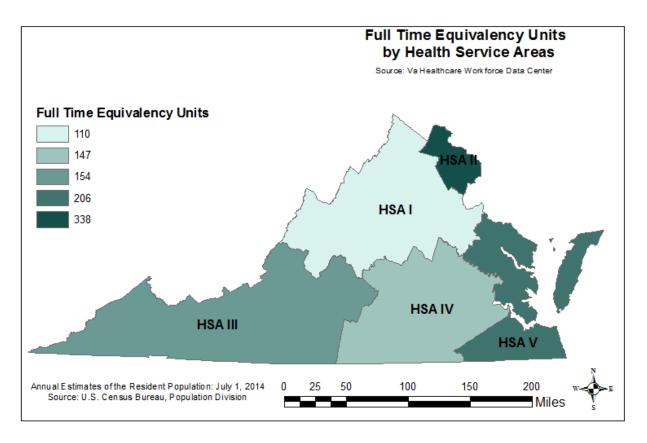


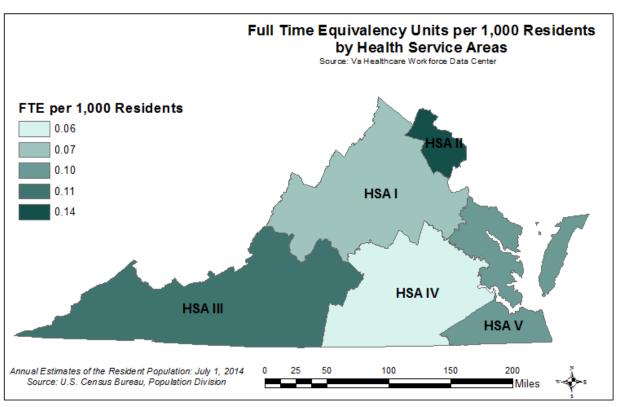


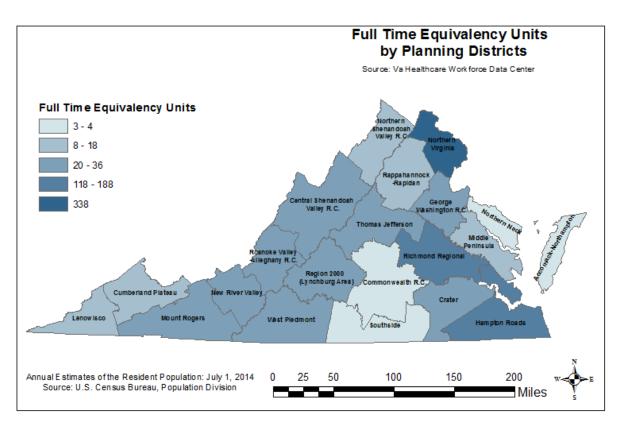


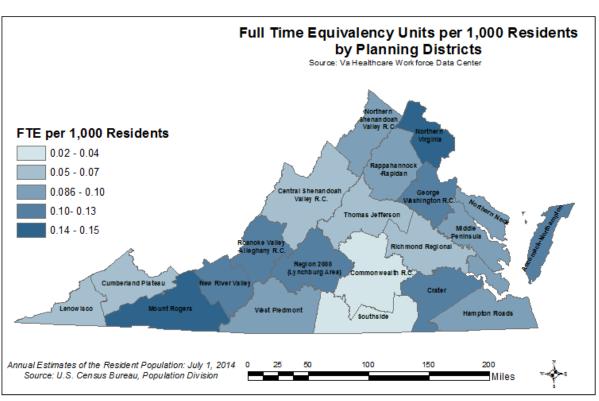












#### Weights

| Rural  |     | Location We | eight    | Total V  | Veight   |
|--|-----|-------------|----------|----------|----------|
| Status                                       | #   | Rate        | Weight   | Min      | Max      |
| Metro, 1<br>million+                         | 881 | 81.84%      | 1.221914 | 1.167707 | 1.38047  |
| Metro,<br>250,000 to<br>1 million            | 92  | 85.87%      | 1.164557 | 1.112894 | 1.315671 |
| Metro,<br>250,000 or<br>less                 | 104 | 77.88%      | 1.283951 | 1.226991 | 1.450557 |
| Urban pop<br>20,000+,<br>Metro adj           | 18  | 88.89%      | 1.125    | 1.091765 | 1.189977 |
| Urban pop<br>20,000+,<br>nonadj              | 0   | NA          | NA       | NA       | NA       |
| Urban pop,<br>2,500-<br>19,999,<br>Metro adj | 36  | 88.89%      | 1.125    | 1.075092 | 1.270981 |
| Urban pop,<br>2,500-<br>19,999,<br>nonadj    | 25  | 88.00%      | 1.136364 | 1.085951 | 1.201997 |
| Rural,<br>Metro adj                          | 17  | 76.47%      | 1.307692 | 1.24968  | 1.32421  |
| Rural,<br>nonadj                             | 2   | 100.00%     | 1        | 0.970458 | 1.012631 |
| Virginia<br>border<br>state/DC               | 210 | 83.81%      | 1.193182 | 1.140249 | 1.34801  |
| Other US<br>State                            | 163 | 70.55%      | 1.417391 | 1.354512 | 1.601313 |

**Total Weight** Age Weight Age Weight Under 30 64 71.88% 1.391304348 1.270981 1.601313 30 to 34 209 83.25% 1.097271 1.201149425 1.382455 35 to 39 198 76.77% 1.302631579 1.189977 1.499256 40 to 44 207 82.13% 1.217647059 1.112342 1.401443 45 to 49 212 80.19% 1.247058824 1.012631 1.435295 50 to 54 173 84.97% 1.176870748 1.075092 1.354512 55 to 59 147 83.67% 1.195121951 0.970458 1.375518 60 and 338 81.36% 1.229090909 1.122796 1.414614 Over

See the Methods section on the HWDC website for details on HWDC Methods:

www.dhp.virginia.gov/hwdc/

Final weights are calculated by multiplying the two weights and the overall response rate:

Age Weight x Rural Weight x Response Rate = Final Weight.

#### Overall Response Rate: 0.81202

